

Group Exercise



Individual Thinking

Use the next 5 minutes to think about the different business functions we've discussed today: Product, Design, Research, Finance, Marketing, Sales and Legal. From these functions:

- Is there a function that has been a struggle to work with? Why?
- Is there a group that has been particularly easy to collaborate with? Why do you think that is?

Take notes here, as you'll be sharing the answers you write in the round-robin after.

Round Robin

For the next 10 minutes go around your group, each person sharing:

- Who you think you partner best with?
- Who you have been neglecting or struggling to work with, despite the impact of their work in your team?

Make sure each person in the group gets at least 1 minute of uninterrupted talking time.

Group Discussion

Now that you have identified what works and what doesn't, for the next 25 minutes, think about how you can apply that to other partnerships:

- For those teams where the partnership is not strong, what could you do to improve that partnership?
- How will you, your team, and your company benefit from this strengthened partnership?

Final Round Robin

Use the last 5 minutes before closing the conversation to:

- Share with your group the one thing you are going to commit to doing to improve cross-functional partnerships when you go back to work.

